

Lake County Real Estate Market Data

Residential Homes & Condos Only, No Vacant Land, Multi Units, or Commercial Properties

Dyer

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 271 | \$ 228,981.00 | 75/92 | 195 | 97.8% | |
| 2007 | 271 | \$ 245,935.00 | 77/113 | 213 | 98.0% | 0.09 |
| 2008 | 178 | \$ 228,555.00 | 92/121 | 178 | 95.6% | -0.16 |

Thru 9/30

Hobart

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 596 | \$ 136,213.00 | 80/104 | 453 | 98.4% | |
| 2007 | 489 | \$ 131,758.00 | 84/121 | 391 | 97.6% | -0.14 |
| 2008 | 317 | \$ 136,502.00 | 85/124 | 317 | 96.9% | -0.19 |

Thru 9/30

Griffith

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 226 | \$ 129,158.00 | 63/80 | 182 | 97.8% | |
| 2007 | 227 | \$ 136,863.00 | 64/85 | 175 | 97.7% | -0.04 |
| 2008 | 143 | \$ 133,696.00 | 77/92 | 143 | 97.0% | -0.18 |

Thru 9/30

Lowell

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 237 | \$ 178,342.00 | 83/113 | 186 | 97.8% | |
| 2007 | 225 | \$ 175,225.00 | 90/131 | 169 | 97.4% | -0.09 |
| 2008 | 122 | \$ 175,867.00 | 108/150 | 122 | 96.2% | -0.28 |

Thru 9/30

Merrillville

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 676 | \$ 123,079.00 | 60/75 | 512 | 98.6% | |
| 2007 | 541 | \$ 131,166.00 | 81/103 | 412 | 98.3% | -0.20 |
| 2008 | 285 | \$ 119,494.00 | 105/131 | 285 | 97.1% | -0.31 |

Thru 9/30

Crown Point

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 984 | \$ 200,300.00 | 79/110 | 768 | 98.2% | |
| 2007 | 864 | \$ 206,957.00 | 92/131 | 667 | 97.8% | -0.13 |
| 2008 | 550 | \$ 205,842.00 | 106/152 | 550 | 96.5% | -0.18 |

Thru 9/30

St. John

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % | % change |
|------|------------|---------------|--------------|----------------------|----------------------|----------|
| 2006 | 180 | \$ 267,304.00 | 85/125 | 144 | 97.8% | |
| 2007 | 177 | \$ 292,839.00 | 116/172 | 146 | 97.5% | 0.01 |
| 2008 | 100 | \$ 285,766.00 | 132/162 | 100 | 97.1% | -0.32 |

Thru 9/30

Information provided by Greater Northwest Indiana Association of Realtors Multiple Listing Service

Winfield

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2006 | 114 | \$ 245,487.00 | 132/186 | 84 | 98.3% |
| 2007 | 78 | \$ 258,198.00 | 113/175 | 56 | 97.4% |
| 2008 | 66 | \$ 252,897.00 | 115/157 | 66 | 98.1% |

-0.33

0.18

Thru 9/30

Lake County

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2006 | 7085 | \$ 139,242.00 | 69/98 | 5390 | 97.7% |
| 2007 | 6088 | \$ 143,385.00 | 79/110 | 4739 | 97.3% |
| 2008 | 3540 | \$ 137,713.00 | 91/127 | 3540 | 96.0% |

-0.12

-0.25

Thru 9/30

LaPorte

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2006 | 573 | \$ 139,652.00 | 86/114 | 449 | 97.0% |
| 2007 | 532 | \$ 147,726.00 | 104/143 | 420 | 97.6% |
| 2008 | 337 | \$ 129,400.00 | 99/142 | 337 | 94.6% |

-0.06

-0.20

Thru 9/30

LaPorte County

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 9/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2006 | 1320 | \$ 147,120.00 | 96/126 | 1015 | 96.1% |
| 2007 | 1204 | \$ 151,684.00 | 102/136 | 919 | 95.1% |
| 2008 | 723 | \$ 142,828.00 | 99/135 | 723 | 93.8% |

-0.09

-0.21

Thru 9/30

Information provided by Greater Northwest Indiana Association of Realtors Multiple Listing Service