

Lake County Real Estate Market Data

Residential Homes & Condos Only, No Vacant Land, Multi Units, or Commercial Properties

Dyer

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 203,563.00 | 119/153 | 49 | 95.1% |
| 2009 | 188 | \$ 214,542.00 | 82/120 | 33 | 93.7% |
| 2008 | 216 | \$ 214,079.00 | 88/101 | 70 | 97.4% |

% change
 48% 2010 vs 2009
 -53% 2009 vs 2008
 -30% 2010 vs 2008

Hobart

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 108,192.00 | 112/149 | 97 | 96.3% |
| 2009 | 320 | \$ 112,792.00 | 108/156 | 81 | 96.2% |
| 2008 | 388 | \$ 138,165.00 | 86/120 | 104 | 98.2% |

20% 2010 vs 2009
 -22% 2009 vs 2008
 -7% 2010 vs 2008

Griffith

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 132,071.00 | 95/122 | 54 | 96.9% |
| 2009 | 166 | \$ 110,444.00 | 91/123 | 34 | 13.4% |
| 2008 | 186 | \$ 138,916.00 | 85/100 | 50 | 96.6% |

59% 2010 vs 2009
 -32% 2009 vs 2008
 8% 2010 vs 2008

Lowell

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 158,708.00 | 136/166 | 52 | 97.1% |
| 2009 | 175 | \$ 151,645.00 | 108/136 | 38 | 95.4% |
| 2008 | 153 | \$ 177,973.00 | 106/156 | 54 | 96.3% |

37% 2010 vs 2009
 -30% 2009 vs 2008
 -4% 2010 vs 2008

Merrillville

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 104,950.00 | 108/163 | 113 | 96.7% |
| 2009 | 392 | \$ 94,472.00 | 102/143 | 99 | 94.6% |
| 2008 | 368 | \$ 116,775.00 | 104/127 | 99 | 95.9% |

14% 2010 vs 2009
 0% 2009 vs 2008
 14% 2010 vs 2008

Crown Point

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 183,924.00 | 112/165 | 176 | 96.2% |
| 2009 | 671 | \$ 177,018.00 | 98/152 | 124 | 95.4% |
| 2008 | 693 | \$ 203,926.00 | 107/157 | 195 | 96.5% |

42% 2010 vs 2009
 -36% 2009 vs 2008
 -10% 2010 vs 2008

St. John

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 239,803.00 | 137/214 | 33 | 95.4% |
| 2009 | 107 | \$ 292,823.00 | 109/187 | 30 | 92.8% |
| 2008 | 133 | \$ 291,537.00 | 112/148 | 31 | 97.0% |

10% 2010 vs 2009

-3% 2009 vs 2008

6% 2010 vs 2008

Winfield

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 216,911.00 | 85/170 | 29 | 98.1% |
| 2009 | 91 | \$ 220,735.00 | 62/104 | 22 | 96.7% |
| 2008 | 89 | \$ 239,720.00 | 100/150 | 20 | 97.7% |

32% 2010 vs 2009

10% 2009 vs 2008

45% 2010 vs 2008

Lake County

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 121,164.00 | 101/143 | 1157 | 95.5% |
| 2009 | 4259 | \$ 106,442.00 | 91/133 | 1057 | 94.2% |
| 2008 | 4648 | \$ 130,721.00 | 90/124 | 1353 | 95.9% |

9% 2010 vs 2009

-22% 2009 vs 2008

-14% 2010 vs 2008

LaPorte

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 106,358.00 | 116/144 | 115 | 93.7% |
| 2009 | 413 | \$ 121,753.00 | 107/141 | 96 | 95.4% |
| 2008 | 434 | \$ 120,666.00 | 108/150 | 130 | 94.2% |

20% 2010 vs 2009

-26% 2009 vs 2008

-12% 2010 vs 2008

LaPorte County

| | Homes Sold | Average Price | Days to Sell | Homes Sold Thru 4/30 | Sale to List Price % |
|------|------------|---------------|--------------|----------------------|----------------------|
| 2010 | TBD | \$ 113,681.00 | 107/143 | 244 | 93.2% |
| 2009 | 876 | \$ 108,883.00 | 107/149 | 216 | 93.6% |
| 2008 | 923 | \$ 131,270.00 | 106/141 | 265 | 94.3% |

13% 2010 vs 2009

-18% 2009 vs 2008

-8% 2010 vs 2008